



June 25, 2010

- ◆ **Estimated lead times are calculated based on the latest manufacturer communications and plant downtime information. While every effort is made to ensure accuracy, the lead times shown below are subject to change and may not apply at the time an order is placed.**
- ◆ **Due to various assembly plant assignments for certain model lines or ordered options, the delays listed below may not apply at the time an order is placed.**
- ◆ **Assembly plant downtime information can be found here: <http://www2.arifleet.com/news/plantdowntime.pdf>, or it can be accessed from the ARI Fleet Library.**
- ◆ **RED indicates new or revised information.**

2011 Buick Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|----------|------------------------------|--|
| Enclave | 12-14* | None |
| LaCrosse | 9-10* | <ul style="list-style-type: none"> ▪ (SED) LPO 19" wheel on hold ▪ (LAF) 4-cyl engine w/ (YF5/NE1) emissions on hold |
| Lucerne | 11-13* | None |
| Regal | 14-16* | None |

** Lead times are estimated based on current 2011 start of production dates*

2011 Cadillac Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|-------------------------|--|--|
| CTS / CTS Wagon | <u>Sedan</u> 10-12* <u>Wagon</u> 14-16* | <ul style="list-style-type: none"> ▪ CTS Coupe w/ manual trans on hold ▪ CTS Coupe w/ 1SB Pkg. on hold ▪ (GAR) Black Ice paint on hold ▪ (GGU) Evolution Green paint on hold ▪ (FE5) 19" All Season Tire Pkg. w/ (WBP) Appearance Pkg. on hold ▪ (VEB) Accessory pedal cover set on hold |
| DTS | 11-13* | None |
| Escalade / Escalade ESV | 6-8* | <ul style="list-style-type: none"> ▪ (GGU) Evolution Green on hold ▪ (80U) Infrared Tintcoat on hold |
| Escalade Hybrid | 6-8* | None |
| Escalade EXT | 7-9* | None |
| SRX | 10-12* | <ul style="list-style-type: none"> ▪ (V92) Trailering Pkg. on hold ▪ (VRS) LPO Cargo security shade on hold |
| STS | 10-12* | None |

* Lead times are estimated based on current 2011 start of production dates

2011 Chevrolet Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|--------------------------|------------------------------|---|
| Avalanche | 7-9* | <ul style="list-style-type: none"> ▪ (W03) Heated seats on hold ▪ (GCR) Inferno Orange paint on hold |
| Aveo | 18-20* | None |
| Camaro | 9-11* | <ul style="list-style-type: none"> ▪ Available through Executive Purchase Plan only |
| Colorado | 11-13* | None |
| Corvette | 9-11* | <ul style="list-style-type: none"> ▪ Available through Executive Purchase Plan only |
| Cruz | 12-14* | <ul style="list-style-type: none"> ▪ (PDZ) Pkg. on hold |
| Equinox | 14-16* | None |
| Express Cargo, Passenger | 15-17* | TBD |
| Express Cutaway | 15-17* | TBD |
| HHR | 18-20* | <ul style="list-style-type: none"> ▪ (VBS) LPO Advanced remote start option cancelled |
| Impala | 11-13* | None |
| Malibu / Malibu Hybrid | 9-11* | <ul style="list-style-type: none"> ▪ Malibu Hybrid 2011 startup TBD ▪ (UJ5) LPO headrest DVD option cancelled |
| Silverado 1500 | <u>Reg. Cab</u> | <ul style="list-style-type: none"> ▪ (W03) Accessory heated seats |

| | | |
|-------------------------------|---|---|
| | <p>6-8*</p> <p><u>Ext. Cab</u> 6-8*</p> <p><u>Crew Cab</u> 7-9*</p> | on hold |
| Silverado 2500 HD | <p><u>Reg. Cab</u> 10-12*</p> <p><u>Ext. Cab</u> 6-8*</p> <p><u>Crew Cab</u> 10-12*</p> | <ul style="list-style-type: none"> ▪ (YK6) Mechanical SEO options on hold ▪ (QGM/QWF) 18" tire on hold (non LTZ models) ▪ (01U) Special paints on hold ▪ (YF2) Ambulance Pkg. on hold ▪ (****53) Ext. Cab models w/(ZW9) box delete on hold ▪ (W03) Accessory heated seats on hold ▪ (QCF) 20" tires on hold ▪ (VQG) Protection Pkg. on hold ▪ (S41) Rear wheelhouse liner on hold (also affects LTZ Plus Pkg., which includes S41) |
| Silverado 3500 HD | <p><u>Reg. Cab</u> 10-12*</p> <p><u>Ext. Cab</u> 6-8*</p> <p><u>Crew Cab</u> 10-12*</p> | <ul style="list-style-type: none"> ▪ (YK6) Mechanical SEO options on hold ▪ (QGM/QWF) 18" tire on hold (non LTZ models) ▪ (01U) Special paints on hold ▪ (YF2) Ambulance Pkg. on hold ▪ (****53) Ext. Cab models w/(ZW9) box delete on hold ▪ (W03) Accessory heated seats on hold ▪ (QCF) 20" tires on hold ▪ (VQG) Protection Pkg. on hold ▪ (S41) Rear wheelhouse liner on hold (also affects LTZ Plus Pkg., which includes S41) ▪ SC0/S41/VAV/VBP/VQT/VZX) LPOs on hold (**30743) |
| Silverado 3500 HD Chassis Cab | <p><u>Reg. Cab</u> 10-12*</p> <p><u>Ext. Cab</u> 6-8*</p> | <ul style="list-style-type: none"> ▪ (**31043) w/ (PTO) power take off and (B30) carpeting option combo n/a |
| Suburban | 6-8* | <ul style="list-style-type: none"> ▪ (GGU) Steel Green paint on hold ▪ (W03) LPO heated seats on hold |

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|----------------------|--------|--|
| | | <ul style="list-style-type: none"> ▪ (80U) Red Jewel paint hold |
| Tahoe / Tahoe Hybrid | 6-8* | <ul style="list-style-type: none"> ▪ (GGU) Steel Green paint on hold ▪ (W03) Heated seats on hold ▪ (80U) Red Jewel paint on hold |
| Traverse | 14-16* | <ul style="list-style-type: none"> ▪ (1LS) Pkg. restricted |

* Lead times are estimated based on current 2011 start of production dates

2010 Chrysler Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|----------------|------------------------------|--|
| 300 / 300C | TBD | <ul style="list-style-type: none"> ▪ (PWG) Cool Vanilla paint Job #1 7/6/10 ▪ (*NL / *TL) Leather bucket seats Job #1 7/5/10 ▪ (XAP+AHB) Power adjustable pedals + AHB Job #1 7/26/10 ▪ (PAV) Dark Charcoal paint Job #1 7/26/10 ▪ (PDT) Dark Titanium paint final build 7/31/10* |
| Sebring | TBD | <ul style="list-style-type: none"> ▪ (PBS) Deep Water Blue paint final build 7/9/10* |
| Town & Country | TBD | None |

* Chrysler, Dodge and Jeep orders should be placed at least 30 days prior to an option's final build date

2011 Chrysler Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|------------|------------------------------|---|
| PT Cruiser | TBD | None |
| Sebring | TBD | <ul style="list-style-type: none"> ▪ (PBV) Blackberry Pearl paint Job #1 11/18/10 ▪ (PRP) Deep Cherry Red paint Job #1 11/18/10 ▪ (PVG) Mango Tango paint Job #1 2/14/11 |

2010 Dodge Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|---------|------------------------------|---|
| Avenger | TBD | <ul style="list-style-type: none"> ▪ (PBS) Deep Water Blue paint |

| | | |
|---------------|-----|--|
| | | final build 7/9/10* |
| Caliber | TBD | <ul style="list-style-type: none"> ▪ (PAV) Dark Charcoal paint Job #1 7/6/10 ▪ (PBV) Blackberry paint Job #1 7/6/10 |
| Challenger | TBD | <ul style="list-style-type: none"> ▪ (PAV) Dark Charcoal paint Job #1 8/30/10 ▪ (PDT) Dark Titanium paint final build 7/31/10* |
| Charger | TBD | <ul style="list-style-type: none"> ▪ (PWG) Cool Vanilla paint Job #1 7/6/10 ▪ (*NL / *TL) Leather bucket seats Job #1 7/5/10 ▪ (XAP+AHB) Power adjustable pedals + AHB Job #1 7/26/10 ▪ (PAV) Dark Charcoal paint Job #1 7/26/10 ▪ (PDT) Dark Titanium paint final build 7/31/10* |
| Grand Caravan | TBD | None |
| Journey | TBD | None |
| Nitro | TBD | <ul style="list-style-type: none"> ▪ (PW7) Bright White paint Job #1 8/23/10 ▪ (PBV) Blackberry Pearl paint Job #1 8/30/10 ▪ (PVG) Toxic Orange paint Job #1 1/4/11 ▪ (RER) Navigation radio final build 1/15/11* |

* Chrysler, Dodge and Jeep orders should be placed at least 30 days prior to an option's final build date

2011 Dodge Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|---------|------------------------------|---|
| Avenger | TBD | <ul style="list-style-type: none"> ▪ (PBV) Blackberry Pearl paint Job #1 11/18/10 ▪ (PRP) Deep Cherry Red paint Job #1 11/18/10 ▪ (PVG) Mango Tango paint Job #1 2/14/11 |
| Caliber | TBD | <ul style="list-style-type: none"> ▪ (PVG) Mango Tango paint Job #1 10/4/10 ▪ (PW7) Bright White paint Job #1 10/4/10 ▪ (GWG) Power sunroof Job #1 10/6/10 |

| | | |
|----------|-----|---|
| | | <ul style="list-style-type: none"> ▪ (PRH) Inferno Red Crystal paint final build 11/5/10* |
| Dakota | TBD | <ul style="list-style-type: none"> ▪ (PGT) Deep Forest Green paint Job #1 8/16/10 ▪ (PRP) Deep Cherry Red paint Job #1 8/30/10 |
| Nitro | TBD | TBD |
| Ram 1500 | TBD | <ul style="list-style-type: none"> ▪ (PWL) White Gold paint Job #1 7/26/10 ▪ (QWL) White Gold paint (lower tu-tone) Job #1 7/26/10 ▪ (DMH) 3.92 axle ratio Job #1 7/29/10 ▪ (CKJ) Black vinyl floor covering w/ SLT model and (*M9) cloth 40/20/40 bench seat Job #1 8/2/10 ▪ (CKJ) Black vinyl floor covering w/ (*MJ) cloth bucket seats Job #1 8/16/10 (Crew Cab) ▪ (DH8) Electronic shift on demand transfer case Job #1 8/16/10 ▪ (PGT) Deep Forest Green paint Job #1 8/16/10 ▪ (PRP) Deep Cherry Red paint Job #1 8/30/10 ▪ (MML) Body color fender flares Job #1 11/1/10 ▪ (GP1) Power folding black trailer tow mirrors Job #1 1/26/11 |
| Ram 2500 | TBD | <ul style="list-style-type: none"> ▪ (CKJ) Black vinyl floor covering w/ (*MJ) cloth seats and SLT badge Job #1 8/16/10 ▪ (ETJ) 6.7L Cummins turbo diesel engine w/ (NBA) underground calibration Job #1 8/16/10 ▪ (PGT) Deep Forest Green paint Job #1 8/16/10 ▪ (PRP) Deep Cherry Red paint Job #1 8/30/10 ▪ (MML) Body color fender flares Job #1 11/1/10 ▪ (GP1) Power folding black trailer tow mirror Job #1 1/26/11 |
| Ram 3500 | TBD | <ul style="list-style-type: none"> ▪ (CKJ) Black vinyl floor covering w/ (*MJ) cloth seats and SLT badge Job #1 8/16/10 ▪ (ETJ) 6.7L Cummins turbo |

| | | |
|---------------------------|-----|---|
| | | <p>diesel engine w/ (NBA) underground calibration Job #1 8/16/10</p> <ul style="list-style-type: none"> ▪ (PGT) Deep Forest Green paint Job #1 8/16/10 ▪ (PRP) Deep Cherry Red paint Job #1 8/30/10 ▪ (MML) Body color fender flares Job #1 11/1/10 ▪ (WF7) 17" aluminum wheels Job #1 11/1/10 ▪ (GP1) Power folding black trailer tow mirror Job #1 1/26/11 |
| Ram 3500 Chassis Cab | TBD | <ul style="list-style-type: none"> ▪ (MRT) Mopar chrome and (MRU) Mopar black tubular side steps Job #1 7/26/10 ▪ (CKJ) Black vinyl floor covering w/ (*GJ) leather bucket seats or (*MJ) cloth bucket seats Job #1 8/16/10 ▪ (PGT) Deep Forest Green paint Job #1 8/16/10 ▪ (PRP) Deep Cherry Red paint Job #1 8/30/10 ▪ (MML) Body color fender flares Job #1 11/1/10 ▪ (WF7) 17" aluminum wheels Job #1 11/1/10 ▪ (GP1) Power folding black trailer tow mirrors Job #1 2/7/11 |
| Ram 4500/5500 Chassis Cab | TBD | <ul style="list-style-type: none"> ▪ (MRT) Mopar chrome and (MRU) Mopar black tubular side steps Job #1 7/26/10 ▪ (CKJ) Black vinyl floor covering w/ (*GJ) leather bucket seats or (*MJ) cloth bucket seats Job #1 8/16/10 ▪ (PGT) Deep Forest Green paint Job #1 8/16/10 ▪ (PRP) Deep Cherry Red paint Job #1 8/30/10 ▪ (MML) Body color fender flares Job #1 11/1/10 ▪ (GP1) Power folding black trailer tow mirrors Job #1 2/7/11 |

2010 Ford Cars and Trucks

| Model | Estimated lead time | Production Holds or Delays |
|-------|---------------------|----------------------------|
|-------|---------------------|----------------------------|

| | in weeks | |
|------------|---|--|
| Explorer | 10-12 | None |
| F-150 | <u>Reg. Cab</u> 8-10 <u>Super Cab</u> 8-10 <u>SuperCrew</u> 8-10 | <ul style="list-style-type: none"> (86R) SVT Raptor n/a for fleet |
| Sport Trac | 6-8 | None |

2011 Ford Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|----------------------------------|------------------------------|---|
| Crown Victoria | 8-10 | <ul style="list-style-type: none"> LWB models have an 18-20 week lead time |
| Econoline | 12-14 | None |
| Edge | 10-12 | None |
| Escape | 12-14 | None |
| Escape Hybrid | 12-14 | None |
| Expedition / Expedition EL | TBD | TBD |
| F-250/350/450/550 (F-Super Duty) | 14-16 | None |
| F-650/750 | TBD | TBD |
| Fiesta | 12-14 | None |
| Flex | 10-12 | None |
| Focus | 10-12 | None |
| Fusion | 10-12 | TBD |
| Fusion Hybrid | TBD | TBD |
| Medium Duty | 18-20 | None |
| Mustang | 10-12 | <ul style="list-style-type: none"> (P8J, P8K) Shelby GT500 n/a for fleet |
| Ranger | 12-14 | None |
| Taurus | 10-12 | None |
| Transit Connect | 26-28 | <ul style="list-style-type: none"> 2011 startup TBD |

2011 GMC Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|-------------------------|------------------------------|--|
| Acadia | 10-12* | <ul style="list-style-type: none"> Denali models on hold |
| Canyon | 11-13* | None |
| Savana Cargo, Passenger | 15-17* | TBD |
| Savana Cutaway | 15-17* | TBD |
| Sierra 1500 | <u>Reg. Cab</u> | <ul style="list-style-type: none"> (W03) Accessory heated seats |

| | | |
|----------------------------|---|---|
| | <u>6-8*</u> <u>Ext. Cab</u> 6-8* <u>Crew Cab</u> 7-9* | on hold |
| Sierra 2500 HD | <u>Reg. Cab</u> 10-12* <u>Ext. Cab</u> 6-8* <u>Crew Cab</u> 10-12* | <ul style="list-style-type: none"> ▪ (YK6) Mechanical SEO options on hold ▪ (QGM/QWF) 18" tire on hold (non LTZ models) ▪ (01U) Special paints on hold ▪ (YF2) Ambulance Pkg. on hold ▪ (****53) Ext. Cab models w/(ZW9) box delete on hold ▪ (W03) Accessory heated seats on hold ▪ (QCF) 20" tires on hold ▪ (VQG) Protection Pkg. on hold ▪ (S41) Rear wheelhouse liner on hold (also affects LTZ Plus Pkg., which includes S41) |
| Sierra 3500 HD | <u>Reg. Cab</u> 10-12* <u>Ext. Cab</u> 6-8* <u>Crew Cab</u> 10-12* | <ul style="list-style-type: none"> ▪ (YK6) Mechanical SEO options on hold ▪ (QGM/QWF) 18" tire on hold (non LTZ models) ▪ (01U) Special paints on hold ▪ (YF2) Ambulance Pkg. on hold ▪ (****53) Ext. Cab models w/(ZW9) box delete on hold ▪ (W03) Accessory heated seats on hold ▪ (QCF) 20" tires on hold ▪ (VQG) Protection Pkg. on hold ▪ (S41) Rear wheelhouse liner on hold (also affects LTZ Plus Pkg., which includes S41) ▪ SC0/S41/VAV/VBP/VQT/VZX) LPOs on hold (**30743) |
| Sierra 3500 HD Chassis Cab | <u>Reg. Cab</u> 10-12* <u>Ext. Cab</u> 6-8* | <ul style="list-style-type: none"> ▪ (**31043) w/ (PTO) power take off and (B30) carpeting option combo n/a |
| Terrain | 15-17* | None |
| Yukon / Yukon Denali | 6-8* | <ul style="list-style-type: none"> ▪ (GGU) Steel Green paint on hold ▪ (80U) Red Jewel paint on hold |

| | | |
|----------------------------|------|--|
| | | <ul style="list-style-type: none"> ▪ (W03) Heated seats on hold |
| Yukon Hybrid | TBD | <ul style="list-style-type: none"> ▪ (GGU) Steel Green paint on hold ▪ (W03) Heated seats on hold |
| Yukon XL / Yukon Denali XL | 6-8* | <ul style="list-style-type: none"> ▪ (GGU) Steel Green paint on hold ▪ (80U) Red Jewel paint on hold ▪ (W03) Heated seats on hold |

* Lead times are estimated based on current 2011 start of production dates

2010 Jeep Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|---------|------------------------------|---|
| Compass | TBD | <ul style="list-style-type: none"> ▪ (PAV) Dark Charcoal paint Job #1 7/6/10 ▪ (PBV) Blackberry paint Job #1 7/6/10 |
| Patriot | TBD | <ul style="list-style-type: none"> ▪ (PAV) Dark Charcoal paint Job #1 7/6/10 ▪ (PBV) Blackberry paint Job #1 7/6/10 |

* Chrysler, Dodge and Jeep orders should be placed at least 30 days prior to an option's final build date

2011 Jeep Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|----------------|------------------------------|---|
| Commander | TBD | TBD |
| Compass | TBD | <ul style="list-style-type: none"> ▪ (PW7) Bright White paint Job #1 10/4/10 ▪ (GWG) Power sunroof Job #1 10/6/10 ▪ (PRP) Deep Cherry Red Crystal paint Job #1 10/18/10 ▪ (PRH) Inferno Red paint final build 11/5/10* ▪ (PGN) Natural Green paint final build 11/22/10* |
| Grand Cherokee | TBD | <ul style="list-style-type: none"> ▪ (PGN) Natural Green paint Job #1 7/6/10 ▪ (AWB) Quadra-Drive 4WD system Job #1 7/26/10 ▪ (SER) Quadra-Lift air suspension Job #1 7/26/10 ▪ (AEE / AEQ) Chrome Edition and Premium Chrome Edition |

| | | |
|----------|-----|---|
| | | <ul style="list-style-type: none"> Job #1 8/1/10 ▪ (RHB) Navigation radio Job #1 8/2/10 ▪ (ABB) European Equipment Group w/ (EZH, SER, AWT) Job #1 8/10/10 ▪ (PWL) White Gold paint Job #1 8/16/10 ▪ (ABB) European Equipment Group w/ (ERB, AWT) Job #1 9/6/10 ▪ (NHP) Adaptive speed control Job #1 11/15/10 ▪ (*GL) Leather seats w/ Edge Welting and Black/New Saddle Job #1 12/1/10 |
| Liberty | TBD | <ul style="list-style-type: none"> ▪ (KA) Pastel Pebble Beige seat trim Job #1 7/26/10 ▪ (PRP) Deep Cherry Red paint Job #1 7/27/10 ▪ (AWK) Travel Convenience Group Job #1 8/16/10 ▪ (PW7) Bright White paint Job #1 8/23/10 ▪ (PBV) Blackberry Pearl paint Job #1 8/30/10 ▪ (RER) Navigation radio final build 1/15/11* |
| Patriot | TBD | <ul style="list-style-type: none"> ▪ (PW7) Bright White paint Job #1 10/4/10 ▪ (GWG) Power sunroof Job #1 10/6/10 ▪ (PRP) Deep Cherry Red Crystal paint Job #1 10/18/10 ▪ (PRH) Inferno Red paint final build 11/5/10* ▪ (PGN) Natural Green paint final build 11/22/10* |
| Wrangler | TBD | <ul style="list-style-type: none"> ▪ (VKD) Black, (VKG) Natural Green, (VKM) Bright Silver, (VKR) Flame Red, (VKT) Mango Tango – 3-piece hard top Job #1 8/23/10 ▪ (PRP) Deep Cherry Red paint Job #1 8/30/10 ▪ (PYB) Detonator Yellow paint Job #1 9/13/10 ▪ (PW7) Bright White paint Job #1 10/11/10 |

2011 Lincoln Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|-------------------------|------------------------------|----------------------------|
| MKS | 10-12 | None |
| MKT | 12-14 | None |
| MKX | 10-12 | None |
| MKZ | 12-14 | TBD |
| Navigator / Navigator L | TBD | TBD |
| Town Car | 14-16 | TBD |

2011 Mercury Cars and Trucks

| Model | Estimated lead time in weeks | Production Holds or Delays |
|--------------------------|------------------------------|---|
| Grand Marquis | N/A | 2011 ordering complete. Mercury brand to be discontinued. |
| Mariner / Mariner Hybrid | N/A | 2011 ordering complete. Mercury brand to be discontinued. |
| Milan | N/A | 2011 ordering complete. Mercury brand to be discontinued. |
| Milan Hybrid | N/A | 2011 ordering complete. Mercury brand to be discontinued. |
| Mountaineer | N/A | 2011 ordering complete. Mercury brand to be discontinued. |

Other Factory-Ordered Makes/Models

| Model | Estimated lead time in weeks | Production Holds or Delays |
|--|------------------------------|---|
| Audi, Mazda, Mercedes-Benz, Nissan, Subaru, Toyota Volvo | 8-24 | Lead times vary by manufacturer and model. Please contact your ARI Customer Support Services Representative for more information. |

***Models sourced from Japan have longer lead times.*